

Preliminary information

Important note to users

Training Packages are not static documents; they are amended periodically to reflect the latest industry practices and are version controlled. It is essential that the latest version is always used.

Check the version number before commencing training or assessment

This Training Package is Version 1 – check whether this is the latest version by going to the National Training Information Service (www.ntis.gov.au) and locating information about the Training Package. Alternatively, contact Service Skills Australia (www.servicesskills.com.au) to confirm the latest version number.

Explanation of version number conventions

The primary release Training Package is Version 1. When changes are made to a Training Package, sometimes the version number is changed and sometimes it is not, depending on the extent of the change. When a Training Package is reviewed it is considered to be a new Training Package for the purposes of version control, and is Version 1. Do not confuse the version number with the Training Package's national code (which remains the same during its period of endorsement).

Version modification history

The version details of this endorsed Training Package are in the table below. The latest information is at the top of the table.

Version	Release Date	Comments
1	NA	Primary release SIB10 replaces the WRB04 Beauty Training Package.

Summary of SIB10 Beauty Training Package

Summary of AQF qualifications in SIB10

Code	Title
SIB20110	Certificate II in Retail Make-up and Skin Care
SIB20210	Certificate II in Nail Technology
SIB30110	Certificate III in Beauty Services
SIB40110	Certificate IV in Beauty Therapy
SIB50110	Diploma of Beauty Therapy
SIB50210	Diploma of Salon Management
SIB70110	Vocational Graduate Certificate in Intense Pulsed Light and Laser Hair Reduction

Summary of Units of Competency in SIB10 and their Prerequisite Requirements

Unit Code	Unit Title	Prerequisite Units
Cross Sector Units		
Client Services		
SIBXCCS201A	Conduct financial transactions	Nil
SIBXCCS202A	Provide service to clients	Nil
Facial Services		
SIBXFAS201A	Design and apply make-up	Nil
SIBXFAS202A	Design and apply make-up for photography	Nil
Personal Services Management		
SIBXPSM501A	Lead teams in a personal services environment	Nil
SIBXPSM502A	Manage treatment services and sales delivery	Nil
SIBXPSM503A	Promote a personal services business	Nil
Research		
SIBXRES501A	Investigate new products and services	Nil
Beauty Units		
Body Services		
SIBBBOS401A	Perform body massage	Nil
SIBBBOS402A	Provide body treatments	SIBBBOS401A Perform body massage
SIBBBOS403A	Provide aromatherapy massage	SIBBBOS401A Perform body massage
SIBBBOS504A	Apply aromatic plant oil chemistry to beauty treatments	Nil
SIBBBOS505A	Blend and apply a range of aromatic plant oils for beauty treatments	Nil
SIBBBOS506A	Use reflexology relaxation techniques in beauty treatments	Nil
Client Services		
SIBBCCS301A	Apply the principles of skin biology to beauty treatments	Nil
SIBBCCS302A	Advise on beauty services	Nil
SIBBCCS403A	Recognise body structures and systems in a beauty therapy context	Nil
SIBBCCS404A	Work in a skin therapies framework	Nil
SIBBCCS405A	Develop treatment plans	Nil
SIBBCCS406A	Use electricity in beauty therapy treatments	Nil
SIBBCCS407A	Interpret the chemical composition and physical actions of cosmetic products	Nil
SIBBCCS408A	Promote healthy nutritional options in a beauty therapy context	Nil

Summary of Units of Competency in SIB10 and their Prerequisite Requirements

Unit Code	Unit Title	Prerequisite Units
Facial Services		
SIBBFAS201A	Demonstrate retail skin care products	Nil
SIBBFAS302A	Provide lash and brow treatments	Nil
SIBBFAS303A	Design and apply remedial camouflage make-up	Nil
SIBBFAS404A	Provide facial treatments	Nil
SIBBFAS405A	Provide advanced facial treatments	SIBBFAS404A Provide facial treatments
Hair Reduction Services		
SIBBHRS301A	Perform waxing treatments	Nil
SIBBHRS502A	Perform female intimate waxing treatments	Nil
SIBBHRS503A	Perform male intimate waxing treatments	Nil
SIBBHRS504A	Provide electrolysis treatments	HLTIN402B Maintain infection control standards in office practice settings-
SIBBHRS705A	Apply intense pulsed light and laser safety protocols	Nil
SIBBHRS706A	Design intense pulsed light and laser hair reduction treatment programs	SIBBHRS705A Apply intense pulsed light and laser safety protocols
SIBBHRS707A	Provide intense pulsed light and laser hair reduction treatments	SIBBHRS705A Apply intense pulsed light and laser safety protocols
Nail Services		
SIBBNLS201A	Work in a nail services framework	Nil
SIBBNLS202A	Provide manicure and pedicure services	Nil
SIBBNLS203A	Apply ultraviolet gel nail enhancement	Nil
SIBBNLS204A	Apply acrylic nail enhancement	Nil
SIBBNLS205A	Apply nail art	Nil
SIBBNLS206A	Use electric file equipment for nails	Nil
SIBBNLS207A	Apply advanced nail art	Nil
Research		
SIBBRES201A	Research and apply beauty industry information	Nil
SIBBRES702A	Investigate developments in cosmetic treatments using light or laser systems	Nil
Skin Services		
SIBBSKS201A	Pierce ears	Nil

Summary of Units of Competency in SIB10 and their Prerequisite Requirements

Unit Code	Unit Title	Prerequisite Units
SIBBSKS302A	Apply cosmetic tanning products	Nil
SIBBSKS503A	Provide diathermy treatments	Nil
SIBBSKS504A	Design and perform cosmetic tattooing	HLTIN402B Maintain infection control standards in office practice settings
SIBBSKS505A	Provide upper body piercing	HLTIN402B Maintain infection control standards in office practice settings
SIBBSKS506A	Apply micro-dermabrasion to improve skin appearance	Nil
Spa Services		
SIBBSPA501A	Work in a spa therapies framework	Nil
SIBBSPA502A	Plan spa programs	Nil
SIBBSPA503A	Provide spa therapies	Nil
SIBBSPA504A	Provide stone therapy massage	Nil
SIBBSPA505A	Provide Indian head massage for relaxation	Nil

Imported Units of Competency in SIB10 Beauty Training Package

Code	Title	Origin
BSB07 Business Services		
BSBDES202A	Evaluate the nature of design in a specific industry context	BSB07 Business Services
BSBDES301A	Explore the use of colour	BSB07 Business Services
BSBFRA401B	Manage compliance with franchisee obligations and legislative requirements	BSB07 Business Services
BSBFRA402B	Establish a franchise	BSB07 Business Services
BSBFRA403B	Manage relationship with franchisor	BSB07 Business Services
BSBFRA404B	Manage a multiple site franchise	BSB07 Business Services
BSBLED501A	Develop a workplace learning environment	BSB07 Business Services
BSBMGT401A	Show leadership in the workplace	BSB07 Business Services
BSBMGT502B	Manage people performance	BSB07 Business Services
BSBSMB304A	Determine resource requirements for the micro business	BSB07 Business Services
BSBSMB402A	Plan small business finances	BSB07 Business Services
BSBSMB403A	Market the small business	BSB07 Business Services
BSBSMB404A	Undertake small business planning	BSB07 Business Services
BSBSMB406A	Manage small business finances	BSB07 Business Services
BSBSMB408B	Manage personal, family, cultural and business obligations	BSB07 Business Services
BSBSMB409A	Build and maintain relationships with small business stakeholders	BSB07 Business Services
BSBSUS201A	Participate in environmentally sustainable work practices	BSB07 Business Services
BSBSUS501A	Develop workplace policy and procedures for sustainability	BSB07 Business Services
HLT07 Health		
HLTFA301B	Apply first aid	HLT07 Health
HLTIN402B	Maintain infection control standards in office practice settings	HLT07 Health
SIR07 Retail Services		
SIRXCCS002A	Interact with customers	SIR07 Retail Services
SIRXCCS003A	Coordinate interaction with customers	SIR07 Retail Services
SIRXCOM001A	Communicate in the workplace	SIR07 Retail Services
SIRXCLM001A	Organise and maintain work areas	SIR07 Retail Services

Imported Units of Competency in SIB10 Beauty Training Package

Code	Title	Origin
SIRXHRM001A	Administer human resources policy	SIR07 Retail Services
SIRXHRM002A	Recruit and select personnel	SIR07 Retail Services
SIRXICT001A	Operate retail technology	SIR07 Retail Services
SIRXIND001A	Work effectively in a retail environment	SIR07 Retail Services
SIRXINV001A	Perform stock control procedures	SIR07 Retail Services
SIRXMER001A	Merchandise products	SIR07 Retail Services
SIRXMER003A	Monitor in store visual merchandising display	SIR07 Retail Services
SIRXMER005A	Create a display	SIR07 Retail Services
SIRXMGT001A	Coordinate work teams	SIR07 Retail Services
SIRXMPR001A	Profile a retail market	SIR07 Retail Services
SIRXOHS001A	Apply safe working practices	SIR07 Retail Services
SIRXOHS003A	Provide a safe working environment	SIR07 Retail Services
SIRXQUA001A	Develop innovative ideas at work	SIR07 Retail Services
SIRXRPK002A	Recommend hair, beauty and cosmetic products and services	SIR07 Retail Services
SIRXRSK001A	Minimise theft	SIR07 Retail Services
SIRXSLS001A	Sell products and services	SIR07 Retail Services
SIRXSLS004A	Build relationships with customers	SIR07 Retail Services
TAE10 Training and Education		
TAEDEL301A	Provide work skill instruction	TAE10 Training and Education
TAEDEL402A	Plan, organise and facilitate learning in the workplace	TAE10 Training and Education

SIB10 Qualifications mapping table

Code and Title	Relates to	Nature of Relationship
SIB20210 Certificate II in Retail Make-up and skin care	WRB20204 Certificate II in Make-up Services WRB0420304 Certificate II in Retail Cosmetic Services	This new qualification consolidates the units previously packaged across 2 qualifications for a new and more flexible qualification focussed on base entry level skills for those considering a career in the beauty industry. The total number of units required to complete this qualification is 15. The number of core units is 10. There is a requirement to complete 5 elective units.
SIB20210 Certificate II in Nail Technology	WRB20104 Certificate II in Nail Technology	SIB20210 replaces WRB20104 as the intent of the qualification remains unchanged. The total number of units required to complete this qualification has increased to 15. The number of core units has decreased from 13 to 10. The number of elective units has increased from 1 to 5.
SIB30110 Certificate III in Beauty Services	WRB30104 Certificate III in Beauty Services	SIB30110 replaces WRB30104 as the intent of the qualification remains unchanged. A more flexible approach to packaging has been adopted. The total number of units required complete this qualification has decreased to 20. The number of core units has decreased from 12 to 9. The number of elective units has increased from 6 to 11 units; of which 3 must be chosen as one of 2 specialisation groups.
Nil	WRB30204 Certificate II in Nail Technology	Deleted and no equivalent in SIB10.
SIB40110 Certificate IV in Beauty Therapy	WRB40104 Certificate IV in Beauty Therapy	SIB40110 replaces WRB40104 as the intent of the qualification remains unchanged. A more flexible approach to packaging has been adopted. The total number of units required complete this qualification remains at 25. The number of core units has decreased from 21 to 17. The number of elective units has increased from 4 to 8.

SIB10 Qualifications mapping table

Code and Title	Relates to	Nature of Relationship
SIB50110 Diploma of Beauty Therapy	WRB50104 Diploma of Beauty Therapy	<p>SIB50110 replaces WRB50104 as the intent of the qualification remains unchanged. There is however an increased emphasis on the technical skills required to work as a beauty therapist. 8 new beauty units have been included and a more flexible approach to packaging has been adopted.</p> <p>The total number of units required complete this qualification remains at 33.</p> <p>The number of core units has decreased from 22 to 21.</p> <p>The number of elective units has increased from 10 to 11; of which 5 units must be chosen as one of 4 specialisation groups.</p>
SIB50210 Diploma of Salon Management	New qualification	<p>This is a new qualification focussed on the application of management knowledge and skills required in personal services businesses.</p> <p>The total number of units required complete this qualification is 10.</p> <p>The number of core units is 6.</p> <p>The number of elective units is 4.</p>
SIB70110 Vocational Graduate Certificate in Intense Pulsed Light and Laser Hair Reduction	New qualification	<p>This is a new qualification focussed on the additional and specialised technical knowledge and skills required for already experienced beauty therapists to use light technologies including class 4 equivalent intense pulsed and laser to achieve hair reduction on human skin.</p> <p>The total number of units is 5. All units are core units.</p>

SIB10 Units of competency mapping table

Code and Title	Relates to	Nature of Relationship E = equivalent N = not equivalent
Cross-Sector Units		
Client Services		
SIBXCCS201A Conduct financial transactions	WRBCS201B Conduct financial transactions	E Updated and equivalent to WRBCS201B
SIBXCCS202A Provide service to clients	WRBCS203B Provide service to clients	E Updated and equivalent to WRBCS203B
Facial Services		
SIBXFAS201A Design and apply make-up	WRBFS202B Design and apply make-up	E Updated and equivalent to WRBFS202B
SIBXFAS202A Design and apply make-up for photography	WRBFS203B Design and apply make-up for photography	E Updated and equivalent to WRBFS203B
Personal Services Management		
SIBXPSM501A Lead teams in a personal services environment	New unit	N No equivalent in WRB04
SIBXPSM502A Manage treatment services and sales delivery	New unit	N No equivalent in WRB04
SIBXPSM503A Promote a personal services business	New unit	N No equivalent in WRB04
Research		
SIBXRES501A Investigate new products and services	WRBCS513B Investigate new products and services	E Updated and equivalent to WRBCS513B

SIB10 Units of competency mapping table

Code and Title	Relates to	Nature of Relationship E = equivalent N = not equivalent
Beauty Units		
Body Services		
SIBBBOS401A Perform body massage	New unit	N No equivalent in WRB04
SIBBBOS402A Provide body treatments	WRBBS407B Provide body treatments WRBBS514A Provide superficial lymph drainage massage	N Unit based on WRBBS407B but not equivalent. SIBBBOS402A incorporates the application of WRBBS514A on body areas
SIBBBOS403A Perform aromatherapy massage	WRBBS408B Provide aesthetic aromatic massage	E Updated and equivalent to WRBBS408B
SIBBBOS504A Apply aromatic plant oil chemistry to beauty treatments	WRBBS511A Apply aromatic plant oil chemistry to beauty treatments	E Updated and equivalent to WRBBS511A
SIBBBOS505A Blend and apply a range of aromatic plant oils for beauty treatments	WRBBS512A Blend a range of aromatic plant oils for beauty treatments	E Updated and equivalent to WRBBS512A
SIBBBOS506A Use reflexology relaxation techniques in beauty treatments	WRBBS513A Use reflexology relaxation techniques in beauty treatments	E Updated and equivalent to WRBBS513A
Client Services		
SIBBCCS301A Apply the principles of skin biology to beauty treatments	WRBCS305A Apply knowledge of skin biology to beauty treatments	E Updated and equivalent to WRBCS305A
SIBBCCS302A Advise on beauty services	WRBCS306B Advise on beauty services	E Updated and equivalent to WRBCS306B
SIBBCCS403A Recognise body structures and systems in a beauty therapy context	WRBCS408A Apply knowledge of anatomy and physiology to beauty therapy treatments	E Updated and equivalent to WRBCS408A
SIBBCCS404A Work in a skin therapies framework	WRBCS409A Apply knowledge of skin science to beauty therapy treatments	E Updated and equivalent to WRBCS409A
SIBBCCS405A Develop treatment plans	WRBCS407A Develop a treatment plan for beauty therapy treatments	E Updated and equivalent to WRBCS407A
SIBBCCS406A Use electricity in beauty therapy treatments	WRBCS410A Apply knowledge of electricity to beauty therapy treatments	E Updated and equivalent to WRBCS410A

SIB10 Units of competency mapping table

Code and Title	Relates to	Nature of Relationship E = equivalent N = not equivalent
SIBBCCS407A Interpret the chemical composition and physical actions of cosmetic products	WRBCS412A Apply knowledge of cosmetic chemistry to beauty therapy treatments	E Updated and equivalent to WRBCS412A
SIBBCCS408A Promote healthy nutritional options in a beauty therapy context	WRBCS411A Apply knowledge of nutrition to beauty therapy treatments	E Updated and equivalent to WRBCS411A
Facial Services		
SIBBFAS201A Demonstrate retail skin care products	WRBFS201B Demonstrate retail skin care products	E Updated and equivalent to WRBFS201B
SIBBFAS302A Provide lash and brow treatments	WRBFS305B Provide lash and brow treatments	E Updated and equivalent to WRBFS305B
SIBBFAS303A Design and apply remedial camouflage make-up	WRBFS204B Design and apply remedial camouflage	E Updated and equivalent to WRBFS204B
SIBBFAS404A Provide facial treatments	WRBFS406B Provide facial treatments	E Updated and equivalent to WRBFS406B
SIBBFAS405A Provide advanced facial treatments	WRBFS407B Provide advanced facial treatments WRBBS514A Provide superficial lymph drainage massage	E Updated and equivalent to WRBFS407B and incorporates the application of WRBBS514A on facial areas
Hair Reduction Services		
SIBBHRS301A Perform waxing treatments	WRBSS302B Provide temporary epilation and bleaching treatments	E Updated and equivalent to WRBSS302B with the exception of bleaching which has been deleted from SIBBHRS301A.
SIBBHRS502A Perform female intimate waxing treatments	New unit	N No equivalent in WRB04
SIBBHRS503A Perform male intimate waxing treatments	New unit	N No equivalent in WRB04
SIBBHRS504A Provide electrolysis treatments	WRBSS503B Provide permanent epilation	E Updated and equivalent to WRBSS503B
SIBBHRS705A Apply intense pulsed light and laser safety protocols	New unit	N No equivalent in WRB04

SIB10 Units of competency mapping table

Code and Title	Relates to	Nature of Relationship E = equivalent N = not equivalent
SIBBHRS706A Design intense pulsed light and laser hair reduction treatment programs	New unit	N No equivalent in WRB04
SIBBHRS707A Provide intense pulsed light and laser hair reduction treatments	New unit	N No equivalent in WRB04
Nail Services		
SIBBNLS201A Work in a nail services framework	WRBCS204A Apply knowledge of nail science to nail services	E Updated and equivalent to WRBCS204A
SIBBNLS202A Provide manicure and pedicure services	WRBBS201B Provide manicure and pedicure services	E Updated and equivalent to WRBBS201B
SIBBNLS203A Apply ultraviolet gel nail enhancement	WRBBS202A Apply gel nail enhancement	E Updated and equivalent to WRBBS202A
SIBBNLS204A Apply acrylic nail enhancement	WRBBS203A Apply acrylic nail enhancement	E Updated and equivalent to WRBBS203A
SIBBNLS205A Apply nail art	WRBBS204B Apply nail art	E Updated and equivalent to WRBBS204B
SIBBNLS206A Use electric file equipment for nails	WRBBS305B Use electrical equipment for nails	E Updated and equivalent to WRBBS305B
SIBBNLS207A Apply advanced nail art	New unit	N No equivalent in WRB04
Research		
SIBBRES201A Research and apply beauty industry information	WRBCS202A Apply techniques to update beauty industry knowledge	E Updated and equivalent to WRBCS202A
SIBBRES702A Investigate developments in cosmetic treatments using light or laser systems	New unit	N No equivalent in WRB04
Skin Services		
SIBBSKS201A Pierce ears	WRBSS201B Pierce ears	E Updated and equivalent to WRBSS201B
SIBBSKS302A Apply cosmetic tanning products	New unit	N No equivalent in WRB04

SIB10 Units of competency mapping table

Code and Title	Relates to	Nature of Relationship E = equivalent N = not equivalent
SIBBSKS503A Provide diathermy treatments	WRBSS504B Perform diathermy service	E Updated and equivalent to WRBSS504B
SIBBSKS504A Design and perform cosmetic tattooing	WRBSS505B Design and perform cosmetic tattooing/ micro pigmentation procedures	E Updated and equivalent to WRBSS505B
SIBBSKS505A Provide upper body piercing	WRBSS506A Provide upper body piercing	E Updated and equivalent to WRBSS506A
SIBBSKS506A Apply micro-dermabrasion to improve skin appearance	New unit	N No equivalent in WRB04
Spa Services		
SIBBSPA501A Work in a spa therapies framework	New unit	N No equivalent in WRB04
SIBBSPA502A Plan spa programs	WRBBS509A Plan the spa program	N Based on but not equivalent to WRBBS509A
SIBBSPA503A Provide spa therapies	New unit	N No equivalent in WRB04
SIBBSPA504A Provide stone therapy massage	New unit	N No equivalent in WRB04
SIBBSPA505A Provide Indian head massage for relaxation	New unit	N No equivalent in WRB04
Deleted Units		
No unit	WRBBS514A Provide superficial lymph drainage massage	N Unit deleted and application included in SIBBOS402 A and SIBBFAS404A

SIB10 Imported units of competency mapping table

SIB10 Unit code and title	Related units in previous Training Package WRB04	Nature of Relationship E = equivalent N = not equivalent
BSBDES202A Evaluate the nature of design in a specific industry context	None	N New unit- No equivalent in WRB04
BSBDES301A Explore the use of colour	None	N New unit- No equivalent in WRB04
BSBFRA401B Manage compliance with franchisee obligations and legislative requirements	BSBFRA401A Manage compliance with franchisee obligations and legislative requirements	E Unit updated and equivalent to BSBFRA401A
BSBFRA402B Establish a franchise	BSBFRA402A Establish a franchise	E Unit updated and equivalent to BSBFRA402A
BSBFRA403B Manage relationship with franchisor	BSBFRA403A Manage relationship with franchisor	E Unit updated and equivalent to BSBFRA403A
BSBFRA404B Manage a multiple site franchise	BSBFRA404A Manage a multiple site franchise	E Unit updated and equivalent to BSBFRA404A
BSBLED501A Develop a workplace learning environment	BSBFLM511B Develop a workplace learning environment	E Unit updated and equivalent to BSBFLM511B
BSBMGT401A Show leadership in the workplace	None	N New unit- No equivalent in WRB04
BSBMGT502B Manage people performance	BSBMGT502A Manage people performance	E Unit updated and equivalent to BSBMGT502A – minor change
BSBRES401A Analyse and present research information	BSBEBUS301A	N Deleted and merged with BSBEBUS401A Conduct online research into BSBRES401A Analyse and present research information
BSBSMB304A Determine resource requirements for the micro business	None	N New unit- No equivalent in WRB04
BSBSMB402A Plan small business finances	BSBSBM402A Undertake financial planning	E Unit updated and equivalent to BSBSBM402A
BSBSMB403A Market the small business	BSBSBM403A Promote the business	E Unit updated and equivalent to BSBSBM403A

SIB10 Imported units of competency mapping table

SIB10 Unit code and title	Related units in previous Training Package WRB04	Nature of Relationship E = equivalent N = not equivalent
BSBSMB404A Undertake small business planning	BSBSBM404A Undertake business planning	E Unit updated and equivalent to BSBSSBM404A
BSBSMB406A Manage small business finances	BSBSBM406A Manage finances	E Unit updated and equivalent to BSBSBM406A
BSBSMB408B Manage personal, family, cultural and business obligations	None	N New unit- No equivalent in WRB04
BSBSMB409A Build and maintain relationships with small business stakeholders	None	N New unit- No equivalent in WRB04
BSBSUS201A Participate in environmentally sustainable work practices	None	N New unit- No equivalent in WRB04
BSBSUS501A Develop workplace policy and procedures for sustainability	None	N New unit- No equivalent in WRB04
BSBWOR501A Manage personal work priorities and professional development	BSBFLM501B Manage personal work priorities and professional development	E Unit updated and equivalent to BSBFLM501B – minor change
HLTFA301B Apply first aid	None	N New unit- No equivalent in WRB04
HLTIN402B Maintain infection control standards in office practice settings	None	N New unit- No equivalent in WRB04
SIRXCCS002A Interact with customers	WRRCS3B Interact with customers	E Updated and equivalent to WRRCS3B
SIRXCCS003A Coordinate interaction with customers	WRRCS4B Coordinate interaction with customers	E Updated and equivalent to WRRCS4B
SIRXCLM001A Organise and maintain work areas	WRRM2B Perform routine housekeeping duties	E Updated and equivalent to WRRM2B

SIB10 Imported units of competency mapping table

SIB10 Unit code and title	Related units in previous Training Package WRB04	Nature of Relationship E = equivalent N = not equivalent
SIRXCOM001A Communicate in the workplace	WRRCS1B Communicate in the workplace	N Unit based on WRRCS1B but not equivalent. Element 4: Maintain personal presentation deleted and moved to SIRXIND001A Work effectively in a retail environment. Element 5. Follow routine instructions deleted and moved to SIRXIND001A Work effectively in a retail environment. Element 7: Use retail numbers in the workplace deleted. Retail mathematical calculations, etc. explicitly included in relevant units.
SIRXHRM001A Administer human resources policy	WRRPM1B Administer human resources policy	E Updated and equivalent to WRRPM1B
SIRXHRM002A Recruit and select personnel	WRRPM2B Recruit and select personnel	E Updated and equivalent to WRRPM2B
SIRXICT001A Operate retail technology	WRRCA1B Operate retail equipment	E Updated and equivalent to WRRCA1B
SIRXIND001A Work effectively in a retail environment	WRRER1B Work effectively in a retail environment	N Unit based on WRRER1B but not equivalent SIRXIND001A has the following additional elements: 3. Develop retail industry knowledge 4. Maintain personal presentation 5. Follow routine instructions.
SIRXINV002A Maintain and order stock	WRR15A Maintain and order stock	E Updated and equivalent to WRR15A
SIRXMER001A Merchandise products	WRRM1B Merchandise products	E Updated and equivalent to WRRM1B
SIRXMER003A Monitor in-store visual merchandising display	WRRM5A Monitor in-store visual merchandising display	E Updated and equivalent to WRRM5A
SIRXMER005A Create a display	WRRM6A Create a display for small business	N Unit based on WRRVM6A but not equivalent. SIRXMER005A content simplified so that unit is applicable to floor staff across a range of retail and wholesale businesses.

SIB10 Imported units of competency mapping table

SIB10 Unit code and title	Related units in previous Training Package WRB04	Nature of Relationship E = equivalent N = not equivalent
SIRXMGT001A Coordinate work teams	WRRER2B Coordinate work teams	E Updated and equivalent to WRRER2B
SIRXMGT002A Maintain employee relations	WRRER 3B Maintain employee relations	E Updated and equivalent to WRRER3B
SIRXMGT003A Lead and manage people	WRRPM3B Lead and manage people	E Updated and equivalent to WRRPM3B
SIRXMGT006A Initiate and implement change	WRRPL3B Initiate and implement change	E Updated and equivalent to WRRPL3B
SIRXMPR001A Profile a retail market	WRRO7A Profile a retail market	E Updated and equivalent to WRRO7A
SIRXOHS001A Apply safe working practices	WRRLP1B Apply safe working practices	E Updated and equivalent to WRRLP1B
SIRXOHS003A Provide a safe working environment	WRRO3B Provide a safe working environment	E Updated and equivalent to WRRO3B
SIRXQUA001A Develop innovative ideas at work	WRRO8A Develop innovative ideas at work	E Updated and equivalent to WRRO8A
SIRXRSK001A Minimise theft	WRRLP2B Minimise theft	E Updated and equivalent to WRRLP2B
SIRXSLS001A Sell products and services	WRRS1B Sell products and services	E Updated and equivalent to WRRS1B
SIRXSLS004A Build relationships with customers	WRRS4B Build relationships with customers	E Updated and equivalent to WRRS4B
TAEDEL301A Provide work skill instruction	TAEDEL301C Provide training through instruction and demonstration of work skills	E Re-written unit
TAEDEL402A Plan, organise and facilitate learning in the workplace	TAEDEL403B Facilitate individual learning TAEDEL404B Facilitate work-based learning	E Units merged and content re-written