

A young woman with long blonde hair and blue eyes is smiling warmly. She is wearing a dark blue top with a colorful patterned scarf. She is leaning over a rack of wooden clothes hangers with silver metal hooks. The background is a bright, out-of-focus retail environment. In the top left corner, there is a decorative pattern of white 'x' marks on a light blue background.

WORKING IN RETAIL?

THINKING OF GOING TO UNI?

COMBINE STUDY WITH WORK AND GAIN A QUALIFICATION WHICH WILL PUT YOU ON THE PATH TO A CAREER IN RETAIL MANAGEMENT

University of Western Sydney and UWS College will soon be offering a **NEW QUALIFICATION** which will provide you with the academic rigour of a Bachelor's degree as well as the practical skills to work in retail as a manager – while continuing to learn and earn at your current employer.

WHAT YOU GET

If you successfully complete the four-year period of study, you'll gain a:

- Bachelor of Business and Commerce degree (Retail Management)
- Certificates III and IV in Retail Management

And you will be ready to take on the **CHALLENGES AND REWARDS** of a career in retail management.

During your studies you'll be experiencing retail management in the real world, while **GAINING PRACTICAL SKILLS** and learning the academic theories behind them.

Studying for this new degree will give you the breadth and depth of the university experience as well as working (and earning!) in an environment that is complementary to your studies, putting what you've learnt into practice.

This new degree has been put together with the backing of the retail industry so you can be confident that your employer will value the qualification, and is committed to helping staff with potential to complete it and **BECOME THE HIGH-FLYING RETAIL MANAGERS** of the future.

For more information see www.serviceskills.com.au/retailmanagement or contact Alastair Wilson on 02 8243 1200 or awilson@serviceskills.com.au.

HOW IT WORKS

You'll be enrolled as a student in the Bachelor of Business and Commerce (Retail Management) course at the University of Western Sydney, where you'll study subjects such as merchandising, buying, marketing and management. These subjects will be covered both from an academic and a real world perspective, connecting the why and how of retail management.

At the same time you'll be working in retail, gradually moving up the management chain to the point where, on graduation, you're likely to be a store manager or a department manager in a large department store.

It's the combination of academic learning, real skills development and putting that learning into practice in a real-world environment that makes this qualification unique.

PLUS, you'll earn while you learn!

DID YOU KNOW: SOME RETAILERS PAY THEIR GRADUATE MANAGERS \$80K+ AS A STARTING SALARY!